

### Value. Delivered.

### Nuance Investments, LLC

### Semi-Annual Call: Concentrated Value Long-Short

Chad Baumler, CFA Vice President & Co-Chief Investment Officer

### Agenda

- Firm Overview
- Team Update
- Process Summary
- 2021 Mid-Year Outlook
- Q&A

### Nuance Investments

- Nuance Investments, LLC (Nuance) is a boutique classic value investment firm headquartered in Kansas City, Missouri.
- From its seed capital in 2008 of \$30 million, the firm today has approximately \$8.1 billion in three strategies managed by our investment team.
- Nuance is 100% employee owned.

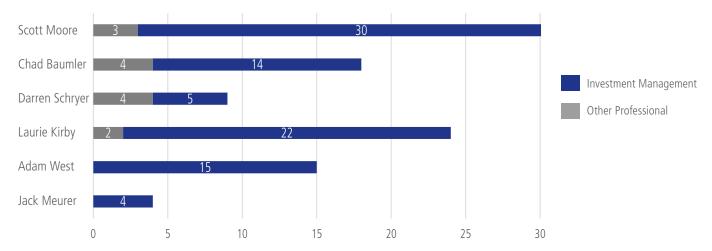
| Strategy                             | Inception | Current Assets <sup>1</sup> |
|--------------------------------------|-----------|-----------------------------|
| Nuance Concentrated Value            | 2008      | \$1.0 billion               |
| Nuance Mid Cap Value                 | 2008      | \$7.0 billion               |
| Nuance Concentrated Value Long/Short | 0 2015    | \$140 million               |
| All Cap & Mid Cap Strategies         |           | \$8.1 billion               |

- Nuance is not accepting investments from new firms and is continuing to grow with existing firms and their clients.
- Nuance Strategies are capacity constrained to position Nuance for future return potential.
- The goal of the firm is to provide clients with strategies that can sustain leading risk-adjusted returns over the long term.

<sup>1</sup>Assets include discretionary assets and assets under advisement. Discretionary assets represent separately managed accounts and mutual fund totals. Assets under advisement represent UMA assets, for which we have no discretionary authority nor responsibility for arranging or effecting the purchase or sale of securities. Inclusion of these assets may make our total asset number different from assets under management reported elsewhere.

## Nuance Investment Team

Years of Experience



| Name                     | Title                       | Coverage   |
|--------------------------|-----------------------------|--|
| Scott Moore, CFA         | President & Co-CIO          | Utilities  |
| Chad Baumler, CFA        | VP & Co-CIO                 | Energy, Financials, Real Estate                                  |
| Darren Schryer, CFA, CPA | Associate Portfolio Manager | Health Care, Communication Services, Information Technology      |
| Laurie Kirby, CPA        | Sr. Investment Analyst      | Materials  |
| Adam West, CFA           | Sr. Investment Analyst      | Information Technology, Consumer Discretionary, Consumer Staples |
| Jack Meurer, CFA         | Investment Analyst          | Industrials  |

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### Nuance Investment Process

|                        | Long Portfolio   | Short Portfolio  |
|------------------------|--|--|
| Competitive Position   | <b>Leading &amp; Stable</b><br>High returns on capital<br>Low volatility of returns on capital<br>Rational balance sheet and capital allocation        | Large, Commoditized,<br>Structurally Challenged<br>Deselect takeovers<br>Deselect open-ended growth stories<br>Deselect intangible business models           |
| Earnings Power         | Under-earning Long-Term Potential<br>Study historic returns on capital<br>Select peak, normal and trough<br>Calculate Nuance normal earnings per share | <b>Over-earning Long-term Potential</b><br>Study historic returns on capital<br>Select peak, normal and trough<br>Calculate Nuance normal earnings per share |
| Valuation              | Attractive Relative Risk Rewards<br>Study historic valuation multiples<br>Calculate fair and trough price targets                                      | Attractive Absolute Risk Rewards<br>Study historic valuation multiples<br>Calculate fair and peak price targets  |
| Portfolio Construction | <b>Excess Returns over a Cycle</b><br>15 to 35 stocks<br>1% to 15% position sizes<br>Optimize risk and reward daily                                    | Absolute Returns over a Cycle<br>0 to 50 stocks<br>0.75%, 1.75% and 3.75% position sizes<br>Optimize risk and reward daily                                   |

# Performance Summary

#### Nuance Concentrated Value Long-Short Fund

|  |                              |           |           |           |             |       | Fund Expenses<br>(Include Short Divider |                         |
|--|------------------------------|-----------|-----------|-----------|-------------|-------|---|-------------------------|
| As of 6/30/2021<br>Inception Date 12/31/2015                         | Since<br>Inception<br>Return | 5<br>Year | 3<br>Year | 1<br>Year | YTD<br>2021 | QTD   | Gross<br>Expense<br>Ratio               | Net<br>Expense<br>Ratio |
| Nuance Concentrated Value Long-Short<br>Fund (NCLSX) - Institutional | 4.90                         | 4.04      | 3.71      | -6.14     | -3.54       | -0.93 | 3.46%                                   | 3.34%                   |
| Nuance Concentrated Value Long-Short<br>Fund (NCLIX) - Investor      | 4.61                         | 3.74      | 3.49      | -6.31     | -3.59       | -0.85 | 3.71%                                   | 3.59%                   |
| S&P 500 <sup>®</sup> Index   | 16.72                        | 17.65     | 18.67     | 40.79     | 15.25       | 8.55  |   |                         |
| Morningstar Long/Short Equity  | 5.73                         | 6.70      | 6.55      | 22.21     | 9.04        | 3.85  |   |                         |

# Performance data quoted represents past performance. Past performance does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance of the fund may be lower or higher than the performance quoted. Performance data current to the most recent month end may be obtained by calling 1-855-682-6233.

The Fund has contractually agreed to reduce its management fees, and may reimburse the Fund for its operating expenses, in order to ensure that Total Annual Fund Operating Expenses (Excluding acquired fund fees and expenses, leverage, interest, dividend and interest expense on short sales, taxes, brokerage commissions, and extraordinary expenses) do not exceed **1.55%** of the average daily net assets of the Investor Class and **1.30%** of the average daily net assets of the Institutional Class through at least 08/28/2021. Net expense ratios are as-of the Fund's most recent prospectus and are applicable to investors. Returns for periods greater than a year have been annualized.

The Fund has been compared to various peer groups defined by investment style. The Fund is an all market capitalization value investment style. The Morningstar Long/Short Equity Peer Group (as selected by Morningstar) has been presented as an investment strategy with a similar investment style. Please refer to disclosures below for more information.

### Performance

#### Nuance Concentrated Value Long-Short Fund December 31, 2015 - June 30, 2021

|   | Since<br>Inception AR | Since<br>Inception TR | Since<br>Inception<br>Standard<br>Deviation | Since<br>Inception<br>Sharpe Ratio |
|---|-----------------------|-----------------------|---|------------------------------------|
| Nuance Concentrated Value Long-Short Fund (NCLSX) - Institutional | 4.90                  | 30.07                 | 8.56  | 0.45                               |
| Nuance Concentrated Value Long-Short Fund (NCLIX) - Investor      | 4.61                  | 28.10                 | 8.53  | 0.42                               |
| S&P 500 <sup>®</sup> Index  | 16.72                 | 134.01                | 14.75                                       | 1.06                               |
| Morningstar Long/Short Equity Peer Group                          | 5.73                  | 35.84                 | 8.18  | 0.57                               |

|   |       |       |       |       |       | YTD   |
|---|-------|-------|-------|-------|-------|-------|
|   | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  |
| Nuance Concentrated Value Long-Short Fund (NCLSX) - Institutional | 17.41 | -2.05 | 5.35  | 4.78  | 6.22  | -3.54 |
| Nuance Concentrated Value Long-Short Fund (NCLIX) - Investor      | 17.11 | -2.50 | 5.11  | 4.52  | 5.92  | -3.59 |
| S&P 500 <sup>®</sup> Index  | 11.96 | 21.83 | -4.38 | 31.49 | 18.40 | 15.25 |
| Morningstar Long/Short Equity Peer Group                          | 2.13  | 10.68 | -6.72 | 11.95 | 5.54  | 9.04  |

Commencement of the Nuance Concentrated Value Long-Short Fund was 12/31/15. Return figures for the Nuance Concentrated Value Long-Short Fund are provided by US Bank. The primary benchmark for the Nuance Concentrated Value Long-Short Fund is the S&P 500<sup>®</sup> TR Index. Return figures for all indices are provided by FactSet. Investors cannot invest directly in any index. The Morningstar Long/Short Equity Peer Group (as selected by Morningstar) has been presented as an investment strategy with a similar investment style. Please refer to disclosures below for more information. AR stands for Annualized Return and TR stands for Total Return. **Past performance is not a guarantee of future results**.

### 2021 Mid-Year Outlook

#### Net Equity Exposure

- Net 14.9 percent short as of 6/30/2021
- Opportunity set has become skewed to the short side of the Fund's investment portfolio

#### Long Investment Portfolio

- 84.5 percent gross exposure as of 6/30/2021
- Nuance Long Universe appears to be overvalued by more than 40 percent with more than 70 percent downside potential, per our internal estimates
- Opportunities: Health Care, Financials, Consumer Staples sectors, and International Stocks
- Risks: Peak valuation multiples on potentially peak earnings

#### Short Investment Portfolio

- 99.4 percent gross exposure as of 6/30/2021
- Majority of our Consumer Staples producers and retailers shorts have been covered
- Opportunities: Railroads, Specialty Chemicals, Homebuilding, Construction Machinery & Heavy Trucks subindustries
- Risks: New peak multiples in many sub-industries

## Top 5 Holdings Long/Short

June 30, 2021

| Top 5 Long                        | Weight | GICS Sector      |
|-----------------------------------|--------|------------------|
| Beiersdorf AG Unsp ADR            | 8.4    | Consumer Staples |
| United Utilities Group PLC Sp ADR | 6.5    | Utilities        |
| Smith & Nephew PLC Sp ADR         | 6.3    | Health Care      |
| Travelers Companies, Inc.         | 6.0    | Financials       |
| Equity Commonwealth               | 5.5    | Real Estate      |

| Top 5 Short                | Weight | GICS Sector            |
|----------------------------|--------|------------------------|
| Union Pacific Corporation  | -4.0   | Industrials            |
| Sherwin-Williams Company   | -3.9   | Materials              |
| Home Depot, Inc.           | -3.9   | Consumer Discretionary |
| Trane Technologies plc     | -3.9   | Industrials            |
| Lennar Corporation Class A | -3.8   | Consumer Discretionary |

|                | 9/30/19 | 12/31/19 | 3/31/20 | 6/30/20 | 9/30/20 | 12/31/20 | 3/31/21 | 6/30/21 |
|----------------|---------|----------|---------|---------|---------|----------|---------|---------|
| Cash           | 14.4%   | 15.0%    | 6.2%    | 10.1%   | 14.3%   | 14.2%    | 16.0%   | 15.5%   |
| Long Equities  | 85.6%   | 85.0%    | 93.8%   | 89.9%   | 85.7%   | 85.8%    | 84.0%   | 84.5%   |
| Short Equities | 100.9%  | 99.7%    | 58.1%   | 85.9%   | 98.7%   | 98.9%    | 98.6%   | 99.4%   |
| Gross Exposure | 186.6%  | 184.7%   | 151.9%  | 175.8%  | 184.4%  | 184.8%   | 182.6%  | 183.9%  |
| Net Exposure   | -15.3%  | -14.7%   | 35.8%   | 4.1%    | -13.0%  | -13.1%   | -14.6%  | -14.9%  |

Top 5 holdings subject to change. Sector Classifications are generally determined by referencing the Global Industry Classification Standard (GICS®) Codes developed by Standard & Poor's and Morgan Stanley Capital International. Fund holdings and Sector Allocations are a percent of equity investments and subject to change. The Portfolio represents the Nuance Concentrated Value Long-Short Fund.

### **Questions & Answers**

Please send any additional questions to Client.Services@nuanceinvestments.com

### **Disclosures and Notes**

#### Not An Offer or Inducement

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#### Investment Performance

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#### Fees and Related

The full fee schedule for all Nuance products is available upon request. It should be noted that the collection of fees produces a compounding effect on the total rate of return net of management fees. Nuance Concentrated Value Long-Short Fund charges 1.0% in management fees. Please refer to the website or to the prospectus for a full schedule of fees and expenses. Nuance reserves the right to modify fee structures on an account by account basis at its discretion. Net of fee performance returns are presented after actual standard management fees, actual performance-based management fees and all trading expenses. No other fees are deducted aside from trading and management fees for the calculation of net of fee performance. Valuations are net of all applicable withholding taxes. Portfolios are valued in accordance with GIPS® Valuation Principles. More information regarding standard investment management fees and the calculation of performance-based investment management fees is available upon request.

## **Disclosures and Notes Continued**

Sharpe Ratio = The Sharpe Ratio is a calculation of a product's risk-adjusted performance over time, calculated by dividing a product's annualized return less a risk-free rate by its annualized standard deviation. Standard Deviation is calculated using monthly returns.

Beta = Beta is a measure of the volatility of a portfolio compared to the market and is calculated by dividing the covariance of a portfolio's and benchmark's returns by the variance of the benchmark's returns.

Weighted Average Market Cap = Weighted Average Market Cap is the average market capitalization of securities in the portfolio weighted according to the proportion of the portfolio each security represents, excluding cash. Market capitalization is calculated as the sum of total shares outstanding multiplied by the price per share.

R-squared = R-squared values range from 0 to 1 and are a statistical measure that explains what percentage of a fund's performance can be explained by the benchmark's performance. Correlation = Correlation is a statistical measure that represents the degree to which two or more variables fluctuate together.

Basis Point = A basis point is one hundredth of one percent.

EV/Sales Ratio = The ratio of a firm's Enterprise Value to its Sales. Enterprise Value is an assessment of the total operating value of a firm and Sales (or Revenue) is income a company receives during a specific period, including discounts and deductions for returned merchandise.

The Primary Benchmark for the Fund is the S&P 500<sup>®</sup> TR Index. The S&P 500<sup>®</sup> TR Index is a market-value weighted index representing the performance of 500 widely held publicly traded large-capitalization stocks. Individuals cannot invest directly in any index. These indices are used for comparison purposes only and are not meant to be indicative of a portfolio's performance, asset composition, or volatility. The performance of the Fund may differ markedly from that of compared indices due to varying degrees of diversification and/or other facts. Return figures for all performance shown provided by US Bank.

# You should consider the fund's investment objectives, risks, charges and expenses carefully before investing. For a statutory or summary prospectus, that contains this and other information about the Funds, call 1-855-NUANCE3 (855-682-6233) or visit our website at www.nuanceinvestments.com. Please read the prospectus carefully before investing.

Mutual fund investing involves risk. Principal loss is possible. Investments in small and mid-capitalization companies involve additional risk such as limited liquidity and greater volatility than larger capitalization companies. Investments in foreign securities involve greater volatility and political, economic and currency risks and differences in accounting methods. The Fund is non-diversified, meaning it may concentrate its assets in fewer individual holdings than a diversified fund. Therefore, the Fund is more exposed to individual stock volatility than a diversified fund. Short sale of securities involves unlimited risk including the possibility that losses may exceed the original amount invested. However, a mutual fund investor's risk is limited to one's amount of investment in a mutual fund.

Diversification does not assure a profit or protection against a loss in a declining market.

Nuance Investments is the advisor to the Nuance Mid Cap Value Fund, the Nuance Concentrated Vale Fund and the Nuance Concentrated Value Long-Short fund which are distributed by Quasar Distributors, LLC. Fund holdings and sector allocations are subjected to change and are not a recommendation to buy or sell any security.

Each Morningstar category average represents a universe of funds with similar objectives.

Past Performance is not a guarantee of future results.

Absolute return strategies are not intended to outperform stocks and bonds during strong market rallies.

### **GIPS** Compliance Disclosures

#### **Compliance Statement**

Nuance claims compliance with the Global Investment Performance Standards (GIPS<sup>®</sup>) and has prepared and presented this report in compliance with the GIPS<sup>®</sup> standards. Nuance has been independently verified for the periods 11/13/08 – 3/31/21 by Absolute Performance Verification. A firm that claims compliance with the GIPS<sup>®</sup> standards must establish policies and procedures for complying with all the applicable requirements of the GIPS<sup>®</sup> standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance have been designed in compliance with the GIPS<sup>®</sup> standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS<sup>®</sup> is a registered trademark of CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

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The definition of the firm is the foundation for firm-wide compliance and creates defined boundaries for determining the assets of the firm. In this instance, the firm is defined as Nuance Investments, LLC (Nuance). Nuance founded on November 1, 2008, was formed on the belief that the ability to outperform the broad stock market is predicated on a consistent and disciplined value investing approach. The Investment Management Team selects securities for the Nuance investment portfolio's by using an extensive quantitative screening and fundamental research process that identifies leading businesses selling at a discount to fair value and that have the potential to generate above-average rates of returns over time. The Investment Management Team seeks to identify companies across a range of industries and market sectors that have leading and sustainable market share positions, above-average financial strength, and are trading at a discount to their internal view of intrinsic value. The Investment Management Team may sell an investment when it believes it has surpassed its intrinsic value by applying the screening process described above, for purposes of portfolio construction or risk management, or when a more attractive investment Management team seeks to identify companies across a range of industries and market sectors and and its intrinsic value by applying the screening process described above, for purposes of portfolio construction or risk management, or when a more attractive investment opportunity becomes available. For the short side, the Investment Management team seeks to identify companies across a range of industries and market sectors and non-discretionary assets under management within Nuance. This includes primary investment management accounts, sub-advisory investment management accounts and wrap accounts as well as both fee-paying and non-fee paying assets.