

# Nuance Mid Cap Value Composite Perspectives



March 31, 2021

## Description of the Product

The Nuance Mid Cap Value Composite is a classic value investment product investing primarily in the equity or equity-linked securities of United States based companies. The product will typically maintain 50-90 positions in the securities of companies that, in the opinion of the Nuance Investments Team, have leading and sustainable market share positions, above average financial strength, and are trading at prices materially below our internally derived view of intrinsic value. The product's primary benchmark is the Russell Midcap® Value Index. Clients may also compare the product to the S&P MidCap 400® Value Index and the S&P 500® Index.

## Portfolio Managers



**Chad Baumler, CFA**  
Vice President & Co-CIO  
14 Years of Experience

**Scott Moore, CFA**  
President & Co-CIO  
30 Years of Experience

**Darren Schryer, CFA, CPA**  
Associate Portfolio Manager  
5 Years of Experience

## Risk-Adjusted Returns Rankings<sup>1</sup>

### 1<sup>ST</sup> PERCENTILE

Lipper  
Category: Mid-Cap Value  
SI Rank in Cat: 1 of 82

Morningstar  
Category: Mid-Cap Value  
SI Rank in Cat: 1 of 303

## Longer Term Performance Update (through March 31, 2021)

Since Inception Return: The return since inception (on 11/03/2008 through 3/31/2021) is 15.10 percent (annualized and net of fees) versus the Russell Midcap® Value Index up 13.55 percent, the S&P MidCap 400® Value Index up 13.78 percent and the S&P 500® Index up 14.44 percent. We are pleased with this level of outperformance over time.

Risk-Adjusted Returns: Our Sharpe Ratio since inception through 3/31/2021 is 1.06 (net of fees) versus Russell Midcap® Value Index at 0.73, the S&P MidCap 400® Value Index at 0.68 and the S&P 500® Index at 0.94.

Peer Group Returns through 3/31/2021: Comparing our product to peers displays positive results over time. On a total return basis, since 11/30/2008, we ranked 12 out of 303 peer group members (4th percentile) in the Morningstar Mid Cap Value Funds universe and 3 out of 82 (3rd percentile) in the Lipper Mid-Cap Value Funds universe.

Peer Group Risk-Adjusted Return through 3/31/2021: On a risk-adjusted return basis, since 11/30/2008, (as measured by the Sharpe Ratio) we ranked 1 out of 303 peer group members (1st percentile) in the Morningstar Mid Cap Value Funds universe and 1 out of 82 (1st percentile) in the Lipper Mid-Cap Value Funds universe.

Peer Group Returns 11/30/2008 - 3/31/2021	Since Inception APR <sup>1</sup>	Standard Deviation (A) <sup>1</sup>	Sharpe Ratio (A) <sup>1</sup>
Nuance Mid Cap Value Composite (Gross)	16.58	13.60	1.18
Nuance Mid Cap Value Composite (Net)	15.76	13.63	1.12
Morningstar Mid-Cap Value Funds Peer Group (Median)	13.66	17.86	0.71
Peer Group Percentile and Ranking	4th (12 of 303)	1st (2 of 303)	1st (1 of 303)
Lipper Mid-Cap Value Funds Peer Group (Median)	13.86	18.53	0.69
Peer Group Percentile and Ranking	3rd (3 of 82)	1st (1 of 82)	1st (1 of 82)

Performance 11/03/2008 - 3/31/2021	APR <sup>1</sup>	TR <sup>1</sup>	Standard Deviation <sup>1</sup>	Sharpe Ratio <sup>1</sup>	10 Years	7 Years	5 Years	3 Years	1 Year	2021 YTD
Nuance Mid Cap Value Composite (Gross)	15.91	525.29	13.70	1.12	13.73	11.41	13.85	12.47	37.39	5.34
Nuance Mid Cap Value Composite (Net)	15.10	472.96	13.72	1.06	12.89	10.68	13.08	11.70	36.48	5.16
Russell Midcap® Value Index	13.55	384.49	17.85	0.73	11.05	9.33	11.59	10.69	73.76	13.05
S&P 400 Midcap® Value Index	13.78	396.82	19.37	0.68	11.20	10.02	12.76	12.05	89.26	18.43
S&P 500® Index	14.44	433.27	14.82	0.94	13.90	13.58	16.28	16.76	56.35	6.17

<sup>1</sup>Since Inception. Returns for periods greater than a year have been annualized.

<sup>1</sup>The Nuance Mid Cap Value Composite is a mid-capitalization value investment product and consists of separately managed accounts in the Nuance Mid Cap Value strategy. Rankings and peer group comparisons are created internally using data from FactSet. For comparison purposes, subsets of the Morningstar Mid Cap Value Funds Peer Group and the Lipper Mid Cap Value Funds Peer Group with performance history since inception have been presented as investment strategies with a similar investment style to the Nuance Mid Cap Value Composite. For peer group comparisons, all Returns, Standard Deviation and Sharpe Ratio calculations, including those of the Composite were calculated by FactSet based upon strategies with monthly return data from December 2008 to present. FactSet reports on month end returns only. For more information on peer group comparisons and calculations, please refer to the full disclosures.

Value. Delivered.

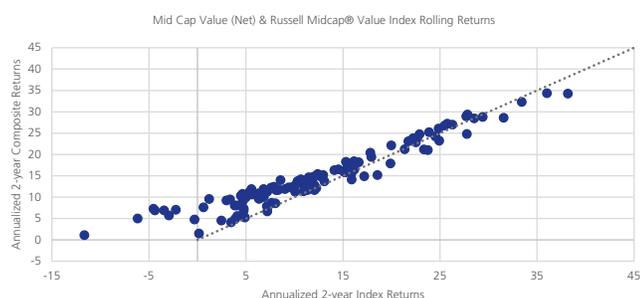
**Shorter Term Performance Update** (Two Year and Year to Date)

Rolling 2-Year Periods	Current 2-Year Period as of 3/31/2021		
	Periods Beating the Index	Composite (%) Net of Fees	Russell Midcap® Value Index (%)
11/30/2008 - 3/31/2021	102 / 125	81.6%	13.61
Nuance Mid Cap Value Composite			14.80

Your team at Nuance cautions our clients regarding the use of short-term performance as a tool to make manager or investment decisions. That said, if a client wants to consider our short-term performance we recommend emphasizing two-year rolling periods since our inception. Our normal discussion of short-term performance will center on two-year performance, but we will also note calendar year to date results as is our tradition.

For the period ending March 31, 2021, the Nuance Mid Cap Value Composite two year rolling return is 13.61 percent (net of fees) versus the Russell Midcap® Value Index up 14.80 percent, the S&P MidCap 400® Value Index up 16.53 percent and the S&P 500® Index up 20.57 percent. Overall, we have outperformed in 102 out of the available 125 two-year periods as shown in the chart labeled Annual 2-Year Rolling Return.

Year to date, the Nuance Mid Cap Value Composite has returned 5.16 percent (net of fees) versus the Russell Midcap® Value Index up 13.05 percent, the S&P MidCap 400® Value Index up 18.43 percent and the S&P 500® Index up 6.17 percent.



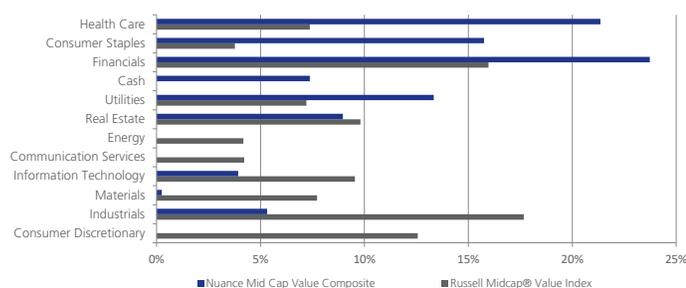
Calendar Year Performance as of 3/31/2021	11/03/08 - 12/31/08	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021 YTD
Nuance Mid Cap Value Composite (Gross)	(4.13)	38.69	21.08	4.04	22.02	35.45	9.79	2.95	21.87	16.18	(4.18)	32.52	5.52	5.34
Nuance Mid Cap Value Composite (Net)	(4.13)	38.20	20.01	3.38	20.61	34.24	9.14	2.33	21.05	15.42	(4.88)	31.62	4.79	5.16
Russell Midcap® Value Index	(5.60)	34.21	24.75	(1.38)	18.51	33.46	14.75	(4.78)	20.00	13.34	(12.29)	27.06	4.96	13.05
S&P 400 Midcap® Value Index	(3.99)	33.73	22.78	(2.43)	18.53	34.25	12.10	(6.65)	26.53	12.32	(11.88)	26.08	3.73	18.43
S&P 500® Index	(5.95)	26.46	15.06	2.11	16.00	32.39	13.69	1.38	11.96	21.83	(4.38)	31.49	18.40	6.17

**Composition of the Portfolio as of 3/31/2021**

Portfolio Characteristics <sup>2</sup>	Nuance Mid Cap Value Composite	Russell Midcap® Value Index
Weighted Average Market Cap	22.5b	20.2b
Median Market Cap	11.0b	9.7b
Price to Earnings (internal and ttm)*	17.0x	42.1x
Price to Earnings (ex-neg earnings)	-	22.6x
Dividend Yield	1.9%	1.7%
Return on Equity	9.3%	6.0%
Return on Assets	2.4%	1.2%
Active Share vs Russell Midcap® Value Index	97%	-
Upside/Downside Capture Ratio vs Russell Midcap® Value Index	86% / 73%	-
Number of Securities	55	707

We continue to be pleased with the overall composition of the portfolio. Remember that we are seeking investment opportunities in leading business franchises with better than average valuation support. Using the table below, you can see that the portfolio has a Price to Earnings ratio of 17.0x versus the Russell Midcap® Value Index of 42.1x. We are achieving this ratio with a portfolio of companies that have a return on assets of 2.4% versus the Russell Midcap® Value Index of 1.2%. This dichotomy of above average companies selling at below average multiples has the opportunity for outperformance over the long-term, in our opinion.

<sup>2</sup>Based on Nuance internal estimates and benchmarked against the above noted index.

**Sector Weights and Portfolio Positioning** as of 3/31/2021

Our largest overweight position, relative to benchmark, remains the Health Care sector. We continue to see attractive risk rewards in several select leaders, primarily in the Health Care Equipment and Supplies industry. We believe many of these risk rewards are attractive as the market generally believes that elective procedures will be delayed and that the healthcare system will be hampered by the need to have capacity available for Covid-19 patients. We also remain significantly overweight in the Consumer Staples sector. Within the sector, consumer spending behavior has undergone several changes, due to Covid-19, that we believe are transitory. In our view, many of the opportunities we are seeing within the sector are in the Food Products, Personal Products, and Beverages sub-industries. While we remain overweight the Financials sector, we have lowered our weight as risk rewards shifted within the sector, in our opinion. These changes allowed us to add to our weight in the Utilities sector as select risk rewards began to look attractive, in our view. We remain underweight the Energy sector where we believe the sector is facing a multi-year period of competitive transition. Lastly, we remain underweight the Consumer Discretionary, Industrials, Communication Services, Materials, and Information Technology sectors primarily due to valuation concerns.

**Nuance Perspectives from President & Co-CIO, Scott Moore, CFA**

Dear Clients,

For the quarter ending March 31, 2021, the Nuance Mid Cap Value Composite was up 5.16 percent (net of fees) compared to the Russell Midcap® Value Index, which was up 13.05 percent, the S&P Mid Cap 400® Value Index, which was up 18.43 percent, and the S&P 500® Index, which was up 6.17 percent. From our perspective, since-inception performance is the most important barometer of performance, and in the period since inception (November 3, 2008 – March 31, 2021), the Nuance Mid Cap Value Composite was up 15.10 percent (annualized and net of fees) compared to the Russell Midcap Value® Index, which was up 13.55 percent, the S&P Mid Cap 400® Value Index, which was up 13.78 percent, and the S&P 500® Index, which was up 14.44 percent.

Nuance Performance Goals

At Nuance, we have three overriding goals for our Mid Cap Value investment strategy:

1. First, we seek to beat our primary benchmark (the Russell Midcap® Value Index) more times than not during calendar years. Calendar year performance matters to us given how important that period is to most of our clients. We are unlikely to beat our benchmark each calendar year and expect to have particular difficulty outperforming during latter stages of investment, valuation, or economic cycles. In our experience, those periods are usually characterized by high valuations, high levels of corporate leverage, and oftentimes very narrow markets in which investors do not appear to be focused on risk in general. In pursuing this goal, we note that since the inception of the Nuance Mid Cap Value Composite on November 3, 2008, we have outperformed our primary benchmark 10 out of 13 years (including our stub year of 2008) and nine out of 12 years (not including the 2008 stub year). After the first quarter of 2021, the Nuance Mid Cap Value Composite was up 5.16 percent (net of fees) versus the Russell Midcap® Value Index, which was up 13.05 percent, the S&P Mid Cap 400® Value Index, which was up 18.43 percent, and the S&P 500® Index, which was up 6.17 percent.
2. Second, we seek to outperform our primary benchmark and our peers over the long term (since inception) and to do so with less risk (as measured by the standard deviation of returns). We have generally accomplished this goal, in our view, given that the Nuance Mid Cap Value Composite has risen 15.10 percent (annualized and net of fees) between its inception on November 3, 2008 through March 31, 2021 compared to the Russell Midcap® Value Index, which has risen 13.55 percent. Further, during the same period, the Nuance Mid Cap Value Composite had a standard deviation of 13.72 percent (annualized and net of fees), meaningfully lower than the 17.85 percent standard deviation of the Russell Midcap® Value Index. Our peer group performance has also been solid, as illustrated by our 1st percentile Sharpe Ratio metrics versus our peers (see Exhibit 1 below).

Exhibit 1

Peer Group Returns 11/30/2008 - 3/31/2021	Since Inception APR <sup>1</sup>	Standard Deviation (A) <sup>1</sup>	Sharpe Ratio (A) <sup>1</sup>
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<sup>1</sup>The Nuance Mid Cap Value Composite is a mid-capitalization value investment product and consists of separately managed accounts in the Nuance Mid Cap Value strategy. Rankings and peer group comparisons are created internally using data from FactSet. For comparison purposes, subsets of the Morningstar Mid Cap Value Funds Peer Group and the Lipper Mid Cap Value Funds Peer Group with performance history since inception have been presented as investment strategies with a similar investment style to the Nuance Mid Cap Value Composite. For peer group comparisons, all Returns, Standard Deviation and Sharpe Ratio calculations, including those of the Composite were calculated by FactSet based upon strategies with monthly return data from December 2008 to present. FactSet reports on month end returns only. For more information on peer group comparisons and calculations, please refer to the full disclosures.

3. Third, we intend to beat our secondary benchmarks over the long term (since inception) and to do so with less risk (as measured by the standard deviation of returns). From inception on November 3, 2008 through March 31, 2021, the Nuance Mid Cap Value Composite was up 15.10 percent (annualized and net of fees) versus the S&P Mid Cap 400<sup>®</sup> Value Index, which was up 13.78 percent, and the S&P 500<sup>®</sup> Index, which was up 14.44 percent. Further, your Nuance Mid Cap Value Composite had a standard deviation of 13.72 (annualized and net of fees) percent during the same time period, which is lower than the 19.37 percent standard deviation of the S&P Mid Cap 400<sup>®</sup> Value Index and the 14.82 percent standard deviation of the S&P 500<sup>®</sup> Index. Accordingly, we believe our total return and risk-adjusted returns are right on track.

#### Nuance Perspectives

A difficult three months to start calendar year 2021 is the best way to describe first-quarter performance. With the Russell Midcap<sup>®</sup> Value Index up 13.05 percent and the Nuance Mid Cap Value Composite up only 5.16 percent (net of fees), we think it is safe to say that the market and Nuance disagreed on what were optimal investment opportunities.

Underperformance of nearly 800 basis points generally requires multiple underperforming sectors, which was the case during the first quarter. The Nuance Mid Cap Value Composite had no exposure to Energy (+30.37 percent), the best-performing sector in the primary benchmark, the Russell Midcap<sup>®</sup> Value Index. We avoided Energy due to what we believe are long-term competitive challenges within the sector. In addition, a lack of exposure to the Consumer Discretionary sector detracted from performance. In our view, there were few competitively advantaged businesses in the space and, combined with overearnings and overvaluations, this led us to avoid the sector, which held back the Nuance Mid Cap Value Composite for the first three months of 2021.

In sectors where it was overweight, the Nuance Mid Cap Value Composite underperformed mainly because of weak stock selection, notably in Consumer Staples, Utilities, Financials, and Health Care. Examples of underperforming stocks to which we added or just continued to like were Beiersdorf AG (BDRFY), Smith & Nephew PLC (SNN), ICU Medical, Inc. (ICUI), and SJW Group (SJW)<sup>2</sup>. In each case, we had no fundamental reason for a change in our investment thesis, and we continued to believe that the risk rewards of each were more constructive than the market set of opportunities.

That said, the degree of the Nuance Mid Cap Value Composite's underperformance in the first quarter gave us pause and led us to reflect on market sentiment broadly. Frankly, we believe the market has been in a rather aggressive late-cycle moment when the risk component of the risk reward compact is generally not considered very much. During the first quarter, in our opinion, investors appeared to misunderstand the potentially negative impact of leverage and were minimizing the significance of high valuations, which our internal Nuance modeling and work continues to measure at very extreme levels.

As always, we continue to optimize the risk reward of the Nuance Mid Cap Value Composite using our time-tested Nuance process. The Nuance process places a significant emphasis on determining if a company has leading and sustainable market-share positions across the vast majority of its businesses, can deliver above-average returns on capital versus peers over a business cycle, and also has a strong financial position versus peers over time. After we study and understand those characteristics, we prepare our own proprietary financial statements for each company, attempting to normalize those financial statements to what we consider a state of normalcy or to what we think of as a mid-business cycle state. With those financial statements created, we study historical valuation data to ascertain a fair value and downside value for each of the leading businesses that we believe have the traits of a successful investment. At that stage, we typically invest in the companies on our Nuance Approved List — companies that, in our opinion, have significantly better risk rewards than the market set of opportunities. This overall process is designed to buy clients better-than-average stocks, but only when we believe those stocks have both less downside risk and more upside potential than the market set of opportunities.

In closing, these "difficult for Nuance" periods have certainly happened before, and they will certainly happen again. We have seen these late-cycle periods, as we have discussed before, be characterized by investors' lack of appreciation for leverage risk, lack of appreciation for valuation risk, and the general feeling that investing is "pretty easy." However, there is still a lot of time left in 2021, and we continue to believe that our Nuance process has led us to a portfolio of companies that have better risk rewards than the broad market set of opportunities.

Please visit our [website](#) for more information about our team, our process and value investing. Follow us on [LinkedIn](#) and [Twitter](#)! You may also receive information via traditional mail or [email](#). Call us at 816-743-7080. Click [here](#) for historical Mid Cap Value Perspectives.

Thank you for your continued confidence and support.



Scott A. Moore, CFA

<sup>2</sup>For more information on how to obtain our calculation methodology, a list showing the contribution of each holding in the composite to the overall composite performance, please contact Nuance Investments at 816-743-7080. The holdings identified do not represent all of the securities purchased, sold, or recommended for our clients. Past performance does not guarantee future results.

## GIPS Disclosures

	Gross of Fees Return	Net of Fees Return	Benchmark Return (RMV Index)	Benchmark Return (MIDV Index)	Composite Dispersion (Full Period)	Number of Separate Accounts (End of Period)	Total Composite Assets (End of Period)	Total Firm Assets (End of Period)	% of Non-Fee paying accounts	3 Year Annualized Standard Deviation (Composite Gross)	3 Year Annualized Standard Deviation (RMV Index)
YTD 2008 (11/03/08-12/31/08)	(4.13)	(4.13)	(5.60)	(3.99)	N/A	1	\$9,531,045	\$18,657,997	0.0%	-	-
2009	38.69	38.20	34.21	33.73	N/A	4	\$50,600,141	\$137,943,058	1.1%	-	-
2010	21.08	20.01	24.75	22.78	0.05	4	\$60,702,099	\$181,201,036	1.1%	-	-
2011	4.04	3.38	(1.38)	(2.43)	0.08	4	\$55,186,800	\$152,976,943	0.9%	18.2	23.1
2012	22.02	20.61	18.51	18.53	0.06	4	\$58,463,905	\$214,936,666	1.0%	14.6	17.0
2013	35.45	34.24	33.46	34.25	0.05	8	\$80,358,264	\$507,569,897	1.0%	13.1	13.9
2014	9.79	9.14	14.75	12.10	0.14	13	\$130,238,086	\$1,071,186,382	0.7%	10.7	9.9
2015	2.95	2.33	(4.78)	(6.65)	0.06	17	\$145,638,450	\$913,545,839	0.6%	11.2	10.9
2016	21.87	21.05	20.00	26.53	0.06	22	\$416,346,621	\$1,466,221,847	0.0%	11.5	11.5
2017	16.18	15.42	13.34	12.32	0.03	23	\$586,931,538	\$1,784,338,191	0.0%	10.5	10.5
2018	(4.18)	(4.88)	(12.29)	(11.88)	0.15	21	\$852,510,018	\$1,724,795,756	0.0%	10.2	12.1
2019	32.52	31.62	27.06	26.08	0.23	43	\$2,297,275,123	\$3,486,104,071	0.0%	9.4	13.0
2020	5.52	4.79	4.96	3.73	0.33	59	\$4,586,107,319	\$5,949,248,916	0.0%	14.5	22.9
YTD 2021 (March 31, 2021)	5.34	5.16	13.05	18.43	N/A	60	\$4,760,237,905	\$6,565,316,387	0.01%	14.4	23.2

## Compliance Statement

Nuance claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. Nuance has been independently verified for the periods 11/03/08 – 3/31/20 by Absolute Performance Verification. The verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. Nuance is an investment adviser registered with the Securities and Exchange Commission. The firm maintains a complete list and description of composites and broad distribution pooled funds which are available upon request. Results are based on fully discretionary separate accounts under management, including those accounts no longer with the firm. The U.S. Dollar is the currency used to express performance returns and assets. Performance results are presented both net and gross of management fees and include the reinvestment of income. Both gross and net of fee returns are reduced by trading expenses. Net of fee performance returns are presented after standard management fees, performance-based management fees and all trading expenses that may occur. No other fees are deducted aside from trading and management fees for the calculation of net of fee performance. Incentive fee structures and performance-based fee structures are available for qualified clients and are negotiated individually. From the inception of each composite until 12/31/10, Time Weighted Return was compounded on a monthly basis. Beginning 01/01/11 through present, Time Weighted Return was compounded on a daily basis. Nuance updated its index performance source from Bloomberg to FactSet effective 12/31/2020. Historical index returns have been amended to reflect FactSet source information.

Dispersion is calculated from gross of fee returns using an equal-weighted standard deviation methodology. Only those accounts included for the full calculation period are part of the dispersion calculation. The 3-year Ex-post annualized standard deviation value is calculated using 36 consecutive monthly gross of fee returns to the end calculation period. Prior to January 1, 2017 dispersion was calculated using an asset-weighted methodology. The calculation methodology was updated based on a new performance system dispersion calculation. Nuance has adopted the Significant Security & Cash Flow Policy. An account will be removed from a composite if a client has given specific instructions that prevent full investment of the contribution in a timely manner (defined as 5 business days or greater), or if the inflow/outflow is equal or greater than 10 percent of the total account value based on the beginning of the month market value.

Our Core offerings are the Nuance Mid Cap Value Strategy, the Nuance Concentrated Value Strategy and the Nuance Concentrated Value Long-Short Strategy. For more information regarding Composite descriptions and policies for valuing portfolios, calculating performance, and preparing compliant presentations, or to obtain a composite presentation, please contact client.services@nuanceinvestments.com or 816-743-7080.

## Important Disclosures

Nuance Investments, LLC (the "Firm") is a Registered Investment Advisor. The Firm's Nuance Mid Cap Value Composite (the "Composite") is a composite of actual accounts invested in the Nuance Mid Cap Value investment strategy. The creation and inception date for the Composite is 11/03/2008. The Composite includes all accounts that have invested in the strategy, including accounts no longer managed by the Firm and are presented in US Dollars. The Primary Benchmark for the Composite is the Russell Midcap® Value Index. The Russell Midcap® Value Index measures the performance of the mid-cap value segment of the U.S. equity universe. It includes those Russell Midcap® Index companies with lower price-to-book ratios and lower forecasted growth values. The Secondary Benchmarks for the Composite are the S&P MidCap 400® Value Index and the S&P 500 Index. The S&P MidCap 400® Value Index measures value in separate dimensions across six risk factors. The value factors include book value to price ratio, sales to price ratio, and dividend yield. The S&P 500® Index is a market-value weighted index representing the performance of 500 widely held publicly traded large-capitalization stocks. Individuals cannot invest directly in any index. These indices are used for comparison purposes only and are not meant to be indicative of a portfolio's performance, asset composition, or volatility. The performance of the Composite may differ markedly from that of compared indices due to varying degrees of diversification and/or other facts. Return calculations for the Composite are provided by Clearwater Analytics. Return calculations for all indices are provided by FactSet. A full schedule of fees for all Firm products is available upon request. The collection of fees has a compounding effect on the total rate of return net of investment management fees. Net of fee performance returns are presented after standard management fees, performance-based management fees, and all trading expenses that may occur. No other fees are deducted aside from trading and management fees for the calculation of net of fee performance. All material presented is compiled from sources believed to be reliable and current, but accuracy cannot be guaranteed. The information contained herein should not be construed as personalized investment advice and should not be considered as a solicitation to buy or sell any security or engage in a particular investment strategy. Investing involves risk, including the possible loss of principal.

(1) The Nuance Midcap Value Composite is a mid-capitalization value investment product and consists of separately managed accounts in the Nuance Mid Cap Value strategy. The Midcap Value Separate Account Product has been classified by Morningstar into the following category and style boxes over the past four quarterly periods: 3/31/2020: Mid-Cap Value, Mid Blend, 6/30/2020: Mid-Cap Value, Mid Blend, 9/30/2020: Mid-Cap Value, Mid Blend, 12/31/2020: Mid-Cap Value, Mid Blend. Lipper does not provide product level classifications. Rankings and peer group comparisons are created internally using data from FactSet. For comparison purposes, subsets of the Morningstar Mid Cap Value Funds Peer Group and the Lipper Mid Cap Value Funds Peer Group have been presented as investment strategies with a similar investment style to the Nuance Mid Cap Value Composite. For peer group comparisons, all Returns, Standard Deviation and Sharpe Ratio calculations, including those of the Composite were calculated by FactSet based upon strategies with monthly return data from December 2008 to present. FactSet reports on month end returns only. Additional Information: Portfolio composition will vary over time and may change without notice. Current investment style and assigned peer groups may differ from the styles presented. The Midcap Value Composite is compared to various fund peer groups as defined by investment style and is constructed in a manner that is substantially similar to the guidelines and classifications of the Morningstar and Lipper fund peer groups to which it is compared, however, fund peer groups may differ from similarly constructed product composite groups. Morningstar Categories are based on the average holdings statistics over the past three years and are applied both funds and separate accounts. Morningstar Style Box Methodology is based on growth versus value scores using historical measures of various portfolio components and weights. A complete description of Morningstar's Category classifications and Style Box Methodology can be found at <https://www.morningstar.com/research/signature>. Lipper's Fund Classifications have a prospectus-based methodology with diversified funds having an additional portfolio-based classification and are applied to open-ended funds but not to separate accounts or product composites. A complete description of Lipper's fund classification methodology can be found at <https://lipperalpha.refinitiv.com>. The number of peers (i.e., the ranking) includes only those Category Peers with similar return timeframes to the Nuance Mid Cap Value Composite. For the purposes of peer group comparisons, Since Inception returns are shown beginning 11/30/2008. The Sharpe Ratio is a calculation of a product's risk-adjusted performance over time. The Ratio is calculated by taking a product's annualized excess return over a risk-free rate (The Firm uses the Citigroup month Treasury Bill as the risk-free rate) and dividing by its annualized standard deviation calculated using monthly returns.

(2) Index statistics are provided by FactSet. The following Composite characteristics are calculated using FactSet data: Weighted Average Market Cap, Median Market Cap (midpoint of market capitalization of the stocks in the portfolio), Dividend Yield (annual dividends relative to share price), Return on Equity (net income divided by shareholder equity), Return on Assets (net income divided by average total assets), P/E (price of a company's stock relative to its earnings per share). Characteristics for P/E, DY, ROE & ROA use an index aggregation calculation methodology (the index method sums the weighted portfolio value of the numerator and the denominator first, then divides those sums to characterize the portfolio and benchmark values). Characteristics calculations use holdings at market close on the stated date, including cash & cash equivalents. The P/E excluding negative earners omits companies with negative earnings from the calculation to provide readers with an additional tool during periods of extreme volatility. Active share, as calculated by FactSet, is a statistic that measures a strategy's holdings relative to the holdings of the appropriate benchmark. The upside capture ratio is an indication of a manager's ability to match returns in periods of market strength, while the downside capture ratio measures a manager's ability to curtail losses in periods of index weakness and results are gross of fees for the period since inception through the stated date. Upside/downside ratios are calculated using FactSet. Holdings identified do not represent all of the securities purchased, sold or recommended for the adviser's clients.

As of 03/31/2021 portfolio weights of top and bottom attributors discussed are as follows: Dentsply Sirona Inc (XRAY) 2.9%, Valley National Bancorp (VLY) 1.1%, MetLife Inc (MET) 1.0%, Sanderson Farms Inc (SAFM) 3.8%, UMB Financial Corporation (UMBF) 0.7%, BDX 6 06/01/23 Pfd (BDXB) 3.8%, SJW Group (SJW) 2.8%, Equity Commonwealth (EQC) 5.6%, Smith & Nephew PLC (SNN) 3.9%, Beiersdorf AG (BDRFY) 5.8%.

Past Performance is not a guarantee of future results. Any investment contains risk including the risk of total loss. There is no guarantee that an investment with the strategy will meet its investment objectives. Please request a copy of the Firm's Full General Disclosures for more information.