Nuance Concentrated Value Composite Perspectives () NUC



April 30, 2017

Description of the Product

The Nuance Concentrated Value Composite is a classic value investment product investing primarily in the equity or equity-linked securities of United States based companies. The product will typically maintain 15-35 positions in the securities of companies that, in the opinion of the Nuance Investments Team, have leading and sustainable market share positions, above average financial strength, and are trading at prices materially below our internally derived view of intrinsic value. The product's primary benchmark is the Russell 3000 Value Index. Clients may also compare the product to the S&P 500 Index.

Portfolio Managers



Scott Moore, CFA President & CIO 25 Years of Experience

Chad Baumler, CFA Vice President 9 Years of Experience

Risk-Adjusted Returns Rankings¹

1ST PERCENTILE

Lipper Category: Multi-Cap Value Ranking vs. Peers: 1 of 249

Morningstar Category: Large Value Ranking vs. Peers: 5 of 989

Morningstar Category: Mid-Cap Value Ranking vs. Peers: 1 of 304

Longer Term Performance Update

Since Inception Return: The return since inception (11/13/2008) through 4/30/2017 is 17.2 percent (annualized and net of fees) versus the Russell 3000 Value Index and S&P 500 Index, which have returned 13.2 percent and 14.5 percent respectively. We are pleased with this level of outperformance over time.

Risk-Adjusted Returns: Our Sharpe Ratio since inception through 4/30/2017 is 1.3 (net of fees) versus Russell 3000 Value Index at 0.9 and the S&P 500 Index at 1.0.

Peer Group Returns through 3/31/2017: Comparing our product to peers displays positive results over time. On a total return basis, since 11/30/08, we ranked 27 of 989 peer group members (3rd percentile) in the Morningstar Large Cap Value universe, 65 of 304 (21st perctile) in the Morningstar Mid-Cap Value universe, and 24 of 249 (9th percentile) in the Lipper Multi-Cap Value universe.

Peer Group Risk-Adjusted Return through 3/31/2017: On a risk-adjusted return basis, since 11/30/2008, (measured by the Sharpe Ratio) we ranked 5 of 989 peer group members (1st percentile) in the Morningstar Large Cap Vale universe, 1 of 304 (1st percentile) in the Morningstar Mid-Cap Value universe, and 1 of 249 (1st percentile) in the Lipper Multi-Cap Value universe.

of 249 (1st percentile) in the Lipper Multi-Cap Value	universe									
Peer Group Analysis 11/30/2008 - 3/31/2017	Since	Since Inception APR ¹			Standard Deviation (A) ¹			Sharpe Ratio (A)¹		
Nuance Concentrated Value Composite (Gross)		17.7			.9		1.4			
Nuance Concentrated Value Composite (Net)		17.0			.9		1.3			
Lipper Multi-Cap Value Funds Peer Group (Median)		13.7			.7		0.9			
Peer Group Percentile and Ranking	9th	9th (24 of 249)			of 249)		1st (1 of 249)			
Morningstar Large Value Peer Group (Median)	13.0			14	.8		0.9			
Peer Group Percentile and Ranking	3rd	3rd (27 of 989)			of 989)		1st (5 of 989)			
Morningstar Mid-Cap Value Peer Group (Median)		15.7			.2		0.9			
Peer Group Percentile and Ranking			21st (65 of 304)			f 304)	1st (1 of 304)			
Performance 11/13/2008 - 4/30/2017	APR*	TR*	Standard Deviation*	Sharpe	7 Years	5 Years	3 Years	1 Year	2017 YTD	
Nuance Concentrated Value Composite (Gross)	301.9	12.9	1.4	14.0	14.4	7.2	11.0	2.7		
Nuance Concentrated Value Composite (Net)	282.4	12.8	1.3	13.3	13.7	6.5	10.4	2.4		

15.1

13.8

0.9

11.6

12.8

13.3

8.3

17.3

2.8

13.2

14.5

186.2

Value. Delivered.

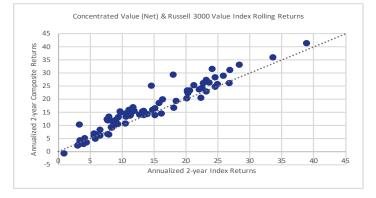
S&P 500 Index

Since Inception

Russell 3000 Value Index

Shorter Term Performance Update (Two Year and Year-to-Date)

Rolling 2-Y	ear Peric	ods C	Current 2-Year Period as of 4/30/2017					
11/13/2008 - 4/30/2017		Beating Index	Composite (%) Net of Fees ¹	Russell 3000 Value Index (%)				
Nuance Concentrated Value Composite	62/78	79.5%	6.7	7.9				



Your at Nuance cautions clients regarding the use of short-term performance as a tool to make investment decisions. That said, if a client wants to consider our short-term performance, we recommend emphasizing two-year rolling periods since our inception. Our normal discussion of short-term performance will center on two-year performance, but we will also note calendar year to date results as is our tradition.

For the period ending April 30, 2017, the Nuance Concentrated Value Composite two year rolling return is 6.7 percent (net of fees) versus the Russell 3000 Value Index and S&P 500 Index which have returned 7.9 percent and 9.2 percent respectively. Overall, we have outperformed in 62 out of the available 78 two-year periods as shown in the chart labeled Rolling 2-Year Return Periods.

Year-to-date, the Nuance Concentrated Value Composite has returned 2.7 percent (net of fees) versus the Russell 3000 Value Index and the S&P 500 Index, which have returned 2.8 percent and 7.2 percent respectively.

Calendar Year Performance as of 4/30/2017	11/13/08 - 12/31/08	2009	2010	2011	2012	2013	2014	2015	2016	2017 YTD
Nuance Concentrated Value Composite (Gross)	4.5	42.2	18.8	6.9	18.4	35.3	8.9	(1.3)	20.5	2.7
Nuance Concentrated Value Composite (Net)	4.5	41.7	18.1	6.3	17.8	34.5	8.1	(2.0)	19.7	2.4
Russell 3000 Value Index	0.4	19.8	16.3	(0.1)	17.6	32.7	12.7	(4.1)	18.4	2.8
S&P 500 Index	(0.5)	26.5	15.1	2.1	16.0	32.4	13.7	1.4	12.0	7.2

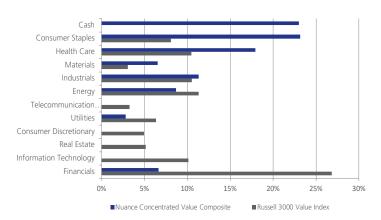
Composition of the Portfolio as of 4/30/2017

Portfolio Characteristics ²	Nuance Concentrated Value Composite	Russell 3000 Value Index
Weighted Average Market Cap	67.8b	110.6b
Median Market Cap	21.0b	1.5b
Price to Earnings (internal and ttm)*	17.2x	20.7x
Forward Price to Earnings	24.2x	17.6x
Dividend Yield	2.2%	2.4%
Return on Equity	27.9%	11.6%
Return on Assets	6.4%	4.2%
Active Share vs Russell 3000 Value	92.9%	-
Upside/Downside Capture Ratio vs Russell 3000 Value	89.0%/60.8%	-
Number of Securities	24	2,047

We continue to be pleased with the overall composition of the portfolio. Remember that we are seeking investment opportunities in leading business franchises with better than average valuation support. Using the adjacent table, you can see that the portfolio has a Price to Earnings ratio of 17.2x versus the Russell 3000 Value Index of 20.7x. We are achieving this ratio with a portfolio of companies that have a return on assets of 6.4 percent versus the Russell 3000 Value Index of 4.2 percent. This dichotomy of above average companies selling at below average multiples has the opportunity for outperformance over the long-term, in our opinion.

^{*}Based on Nuance internal estimates and benchmarked against the above noted Russell index.

Sector Weights and Portfolio Positioning as of 4/30/2017



The portfolio remains stable from a sector weightings standpoint. We continue to be overweight in the Consumer Staples sector as a slowdown in emerging market economies and currency headwinds have caused modest under-earnings across numerous global leaders. Our overweight in the Healthcare sector was primarily the result of the push for healthcare reform following the election in November, which caused modest underperformance and created buying opportunities in select high quality Healthcare stocks. Our largest underweight position continues to be the Financial sector as just a slight rise in interest rates and the newly recognized possibility of lessened regulation, resulted in significant expectations of returns on capital and earnings expansion during the second half of 2016. We remain underweight in the Information Technology, Real Estate, Utility, and Consumer Discretionary sectors due to valuation concerns.

Stocks We Added to Your Portfolio (April 2017):

None

Stocks We Eliminated from Your Portfolio (April 2017):

None.

Nuance Perspectives from President & CIO, Scott Moore, CFA

Dear Clients,

Year to date your Nuance Concentrated Value Composite was up 2.45 percent (through 4/30/2017 and net of fees) versus the Russell 3000 Value Index up 2.84 percent and the S&P 500 index up 7.16 percent. Over the longer term, since our inception on 11/13/2008, the Nuance Concentrated Value Composite is up 17.16 percent (annualized and net of fees) versus the Russell 3000 Value Index up 13.22 percent and the S&P 500 Index up 14.47 percent.

Cash is the topic for this month. As of April 30th, your Concentrated Value strategy held approximately 23% of its assets in cash versus a maximum cash limit of 25%. A little history of our percentage holdings in cash might be helpful to provide context for what 23% cash means. Many of our clients have heard our team suggest that normal levels of cash are likely to be in the 2-8% range over time, largely due to changing risk rewards and shifts in opportunity to optimize the portfolio risk reward profile. We expect that to be the case in the majority of market and risk reward environments. In fact, since our inception in November of 2008, (using monthly data) our median cash position is 4.8% which is about what we would expect. I would also note that as recently as month-end January of 2016 our cash position was 2.2%.

So why the large cash position today? In the course of investing for our clients over an entire market and valuation cycle, there are a few environments when patience is needed. That environment is when the opportunity set is narrow and valuations are at levels that suggest very late-cycle conditions. We believe that this is one of those times. As we continue to study our group of approximately 250 leading business franchise each day, searching for the very best risk rewards we can find for our clients, there are times when there are just not enough of them to have what we consider normal cash levels. Naturally, this will happen during latter stages of economic and valuation cycles which we believe we are in today. So instead of investing in what we consider, poor risk rewards for you and your portfolio, we have chosen to be patient and more protective. Patient is sometimes the hardest thing to be in investing, but from time to time, patience is the answer.

Please visit our <u>website</u> for more information about our team, our process and value investing. Follow us on <u>LinkedIn</u> and <u>Twitter</u>! You may also receive information via traditional mail or <u>email</u>. Call us at 816-743-7080. Click <u>here</u> for historical Concentrated Value Perspectives.

Thank you for your continued confidence and support.

Scott A. Moore, CFA

GIPS Disclosures

	Gross of Fees Return	Net of Fees Return	Benchmark Return (RAV Index)	Benchmark Return (SPX Index)	Composite Dispersion (Full Period)	Number of Separate Accounts (End of Period)	Total Composite Assets (End of Period)	Total Firm Assets (End of Period)	% of Non-Fee paying accounts	3 Year Annualized Standard Deviation (Composite Gross)	3 Year Annualized Standard Deviation (RAV Index)
YTD 2008 (11/13/08-12/31/08)	4.5	4.5	0.4	(0.5)	N/A	7	\$9,126,951	\$18,657,997	4.6%	-	-
2009	42.2	41.7	19.8	26.5	1.2	79	\$87,342,803	\$137,943,058	0.6%	-	-
2010	18.8	18.1	16.3	15.1	0.3	145	\$119,543,453	\$181,201,036	0.5%	-	-
2011	6.9	6.3	(0.1)	2.1	0.5	181	\$96,831,359	\$152,976,943	1.1%	16.1	21.3
2012	18.4	17.8	17.6	16.0	0.2	259	\$154,693,966	\$214,936,666	1.0%	13.1	16.0
2013	35.3	34.5	32.7	32.4	0.7	411	\$418,085,862	\$507,569,897	0.4%	12.2	13.1
2014	8.9	8.1	12.7	13.7	0.2	581	\$886,246,169	\$1,071,186,382	0.2%	10.4	9.5
2015	(1.3)	(2.0)	(4.1)	1.4	0.2	607	\$715,577,980	\$913,545,839	0.1%	11.4	10.9
2016	20.5	19.7	18.4	12.0	0.1	694	\$937,752,729	\$1,466,221,847	0.1%	11.1	11.1
YTD 2017 (4/30/2017)	2.7	2.4	2.8	7.2	N/A	741	\$1,015,253,526	\$1,577,328,070	0.0%	10.8	10.8

Compliance Statement

Nuance claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. Nuance has been independently verified for the periods 11/03/08 – 03/31/2016 by Absolute Performance Verification. The verification reports are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. Nuance is an investment adviser registered with the Securities and Exchange Commission. The firm maintains a complete list and description of composites, which is available upon request. Results are based on fully discretionary separate accounts under management, including those accounts no longer with the firm. The U.S. Dollar is the currency used to express performance returns and assets. Performance results are presented both net and gross of management fees and include the reinvestment of income. Both gross and net of fee returns are reduced by trading expenses. Net of fee returns are reduced by Actual investment advisory fees and other expenses that may be incurred in the management of the account. The firm does not currently assess any Performace Based Fees. From the inception of each composite until 12/31/10, Time Weighted Return was compounded on a daily basis.

Dispersion is calculated from gross of fee returns using an asset-weighted standard deviation methodology. Only those accounts included for the full calculation period are part of the dispersion calculation. The 3-year Ex-post annualized standard deviation value is calculated using 36 consecutive monthly gross of fee returns to the end calculation period. Since Inception, Nuance has adopted the following Significant Cash Flow Policy for both composites. An account will be removed from a composite if a client has given specific instructions that prevent full investment of the cash flow(s) in a timely manner (defined as 5 business days or greater), or cumulative cash flow(s) are equal or greater than 3 percent of the total account value based on the end of month market value, or if cumulative cash flow(s) are equal or greater than 10 percent of the total account value based on the end of month market value. If these circumstances exist, the account will be removed from the composite and added back to the composite on the first day of the month following the date that the account is fully invested (defined as being within ten percent of the model portfolios cash target).

Our Core offerings are the Nuance Mid Cap Value Strategy, the Nuance Concentrated Value Strategy and the Nuance Concentrated Value Long-Short Strategy. More information regarding Composite descriptions and policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request by contacting client.services@nuanceinvestments.com or 816-743-7080.

Important Disclosures

Nuance Investments, LLC (the "Firm") is a Registered Investment Advisor. The Firm's Nuance Concentrated Value Composite (the "Composite") is a composite of actual accounts invested in the Nuance Concentrated Value investment strategy. The inception date for the Composite is 11/13/2008. The Composite is includes all accounts that have invested in the strategy; including accounts no longer managed by the Firm and are presented in US Dollars. The Primary Benchmark for the Composite is the Russell 3000 Value Index measures the performance of those Augustes segment of the Segment of the Longosite is the Russell 3000 companies with lower price-to-book ratios and lower forecasted growth values. The Secondary Benchmark for the Composite is the S&P 500 Index TR. The S&P 500 Index TR is a market-value weighted index representing the performance of 500 widely held publicly traded large-capitalization stocks. Individuals cannot invest directly in any index. These indices are used for compasion purposes only and are not meant to be indicative of a portfolio's performance, asset composition, or volatility, no volatility of or portfolio's performance, asset composition, or volatility of proposite in the Composite are provided by Advent Portfolio Exchange. Return calculations for all indices are provided by Bloomberg. A full schedule of fees for all Firm products is available upon request. The collection of fees has a compounding effect on the total rate of return net of investment management fees. Net of fee performance is presented after all actual investment management fees and trading

All material presented is compiled from sources believed to be reliable and current, but accuracy cannot be guaranteed. The information contained herein should not be construed as personalized investment advice and should not be considered as a solicitation to buy or sell any security or engage in a particular investment strategy. Investing involves risk, including the possible loss of principal. Nuance Investments, LLC is majority owned by Montage Investments, LLC. Prior to September 1, 2010 Nuance operated under the name Mariner Value Strategies, LLC.

(1) Risk-Adjusted Return (Sharpe Ratio), Standard Deviation and return calculations for the Composite and indices provided by Zephyr Style Advisor. The Composite has been compared to various peer groups defined by investment style. The Composite is an all market capitalization value investment style. The Morningstar Large Value Peer Group, Mid Cap Value Group and the Lipper Multi-Cap Value Funds Peer Group have been presented as investment strategies with similar investment styles. For peer group comparisons all Returns, Standard Deviation and Sharpe Ratio calculations, including those of the Composite were calculated by Zephyr Style Advisor based upon strategies with monthly return data from December 2008 to 3/31/2017. Zephyr reports on month end returns only. For the purposes of peer group comparisons Since Inception returns are shown beginning 11/30/2008. The Sharpe Ratio is a calculation of a product's risk-adjusted performance over time. The Ratio is calculated by taking a product's annualized excess return over a risk-free rate (The Firm uses the Citigroup 3-Month Treasury Bill as the risk-free rate) and dividing by its annualized standard deviation calculated using monthly returns.

(2) Index statistics are provided by Russell. Characteristics calculations use holdings at market close on the stated date, including cash & cash equivalents. The following Composite characteristics are calculated using Bloomberg: Median Market Cap (midpoint of market capitalization of the stocks in the portfolio), Dividend Yield (annual dividends relative to share price). Return on Equity (net income divided by shareholder equity), Return on Assets (net income divided by average total assets). The P/E Statistics are a Nuance internal calculation. The dollar-weighted harmonic mean of individual company P/E ratios is used. This approach first considers holdings' E/P, which are then summed on a dollar-weighted basis across the entire portfolio to achieve a portfolio E/P ratio. Finally, the inverse of this ratio is taken to arrive at the Portfolio P/E ratio. Active share, as calculated by Morningstar Direct, is a statistic the measures a strategy's holdings relative to the holdings of the appropriate benchmark. Standard deviation is a measure of volatility showing the average deviations of a return series from its mean. The upside capture ratio is an indication of a manager's ability to match returns in periods of market strength, while the downside ratios and standard deviation are calculated using Style Advisor.

Portfolio holdings and sector allocations are subjected to change and are not a recommendation to buy or sell any security. As of 3/31/2017 portfolio weights of names discussed are as follows: Cerner Corporation (CERN) 1.74%, Globus Medical Inc. (GMED) 1.16%, Smith and Nephew PLC (SNN) 4.00%, Unilever NV (UN) 3.55%, Abbott Laboratories (ABT) 4.02%, Diageo PLC Sp ADR 6.17%, Patterson Companies Inc. (PDCO) 3.57%.

Past Performance is not a guarantee of future results. Any investment contains risk including the risk of total loss. There is no guarantee that an investment with the strategy will meet its investment objectives. Please request a copy of the Firm's Full General Disclosures for more information.