

Nuance Concentrated Value Composite Perspectives



July 31, 2015

from Montage Investments

Description of the Product

The Nuance Concentrated Value Composite is a classic value investment product investing primarily in the equity or equity-linked securities of United States based companies. The product will typically maintain 15-35 positions in the securities of companies that, in the opinion of the Nuance Investments Team, have leading and sustainable market share positions, above average financial strength, and are trading at prices materially below our internally derived view of intrinsic value. The product's primary benchmark is the Russell 3000 Value Index. Clients may also compare the product to the S&P 500 Index.

Portfolio Managers



Scott Moore, CFA
President & CIO
23 Years of Experience

Chad Baumler, CFA
Vice President
8 Years of Experience

Risk-Adjusted Returns Rankings¹

1ST PERCENTILE

Lipper
Category: Multi-Cap Value
Ranking vs. Peers: 1st of 223

Morningstar
Category: Large Value
Ranking vs. Peers: 1st of 1,200

Morningstar
Category: Mid-Cap Value
Ranking vs. Peers: 1st of 410

Longer Term Performance Update

Since Inception Return: The total return, since inception on 11/13/08 through 7/31/15, is 19.2 percent (annualized and net of fees) versus the Russell 3000 Value Index up 14.2 percent and the S&P 500 Index up 15.7 percent. We are clearly quite pleased with this level of outperformance over time.

Risk-Adjusted Returns: The Sharpe Ratio, since inception on 11/13/08 through 7/31/15, is 1.4 (net of fees) versus Russell 3000 Value Index at 0.9 and the S&P 500 Index at 1.1.

Peer Group Returns through 6/30/15: Comparing our product to peers displays excellent results over time. On a total return basis, since 11/30/08, we ranked 18th of 1,200 (2nd percentile) peer group members in the Morningstar Large Cap Value universe, 117th of 410 (28th percentile) in the Morningstar Mid-Cap Value universe and in the Lipper Multi-Cap Value universe we ranked 28th of 223 (12th percentile).

Peer Group Risk-Adjusted Return through 6/30/15: On a risk-adjusted return basis, since 11/30/08, (measured by the Sharpe Ratio) we ranked 1st of 1,200 (1st percentile) peer group members in the Morningstar Large Cap Value universe, 1st of 410 (1st percentile) in the Morningstar Mid-Cap Value universe and in the Lipper Multi-Cap Value universe we ranked 1st of 223 (1st percentile).

Peer Group Analysis 11/30/2008 - 06/30/2015	Since Inception APR ¹	Standard Deviation (A) ¹	Sharpe Ratio (A) ¹
Nuance Concentrated Value Composite (Gross)	20.0	13.2	1.5
Nuance Concentrated Value Composite (Net)	19.3	13.2	1.5
Lipper Multi-Cap Value Funds Peer Group (Median)	15.2	15.9	0.9
Peer Group Ranking	28 of 223 (12th)	12 of 223 (5th)	1 of 223 (1st)
Morningstar Large Value Peer Group (Median)	14.2	15.3	0.9
Peer Group Ranking	18 of 1,200 (2nd)	177 of 1,200 (15th)	1 of 1,200 (1st)
Morningstar Mid-Cap Value Peer Group (Median)	18.0	16.8	1.0
Peer Group Ranking	117 of 410 (28th)	3 of 410 (1st)	1 of 410 (1st)

Performance 11/13/2008 - 07/31/2015	APR [*]	TR [*]	Standard Deviation [*]	Sharpe Ratio [*]	5 Years	3 Years	1 Year	2015 YTD
Nuance Concentrated Value Composite (Gross)	19.8	236.9	13.1	1.5	17.5	18.4	2.7	2.4
Nuance Concentrated Value Composite (Net)	19.2	224.4	13.1	1.4	16.8	17.6	2.0	2.0
Russell 3000 Value Index	14.2	144.4	15.8	0.9	14.9	16.9	6.2	(0.3)
S&P 500 Index	15.7	166.7	14.3	1.1	16.2	17.6	11.2	3.4

¹Since Inception

Shorter Term Performance Update (Two Year and Year-to-Date)

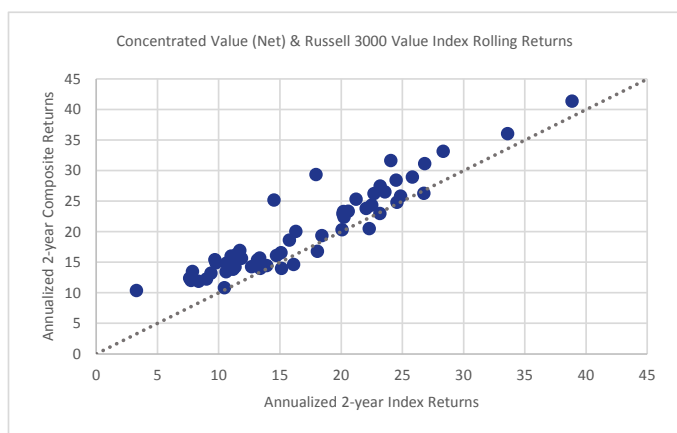
11/13/2008 - 07/31/2015	Rolling 2-Year Periods		Current 2-Year Period as of 7/31/15	
	Periods Beating the Index	Composite Avg (%) Net of Fees ¹	Russell 3000 Value Index Avg (%)	
Nuance Concentrated Value Composite	51/57	89%	10.8	10.5

Your team at Nuance cautions clients regarding the use of short-term performance as a tool to make investment decisions. That said, if a client wants to consider our short-term performance we recommend emphasizing two-year rolling periods since our inception. Our normal discussion of short-term performance will center on two-year performance, but we will also note calendar year to date results as is our tradition.

For the period ending July 31, 2015, the Nuance Concentrated Value Composite two year rolling return is up 10.8 percent (net of fees) versus the Russell 3000 Value Index up 10.5 percent and the S&P 500 Index up 14.0 percent. Overall, we have outperformed in 51 out of the available 57 two-year periods as shown in the chart labeled Rolling 2-Year Return Periods.

Year-to-date, the Nuance Concentrated Value Composite was up 2.0 percent (net of fees) versus the Russell 3000 Value Index down -0.3 percent and the S&P 500 Index up 3.4 percent.

¹Average return shown is the average of all month end rolling two year periods.



Calendar Year Performance as of 07/31/2015	11/13/08 - 12/31/08	2009	2010	2011	2012	2013	2014	YTD 2015
Nuance Concentrated Value Composite (Gross)	4.4	42.2	18.8	6.8	18.4	35.3	8.9	2.4
Nuance Concentrated Value Composite (Net)	4.4	41.7	18.1	6.2	17.7	34.4	8.0	2.0
Russell 3000 Value Index	0.3	19.7	16.2	(0.0)	17.6	32.7	12.6	(0.3)
S&P 500 Index	(0.4)	26.4	15.0	2.1	16.0	32.3	13.6	3.4

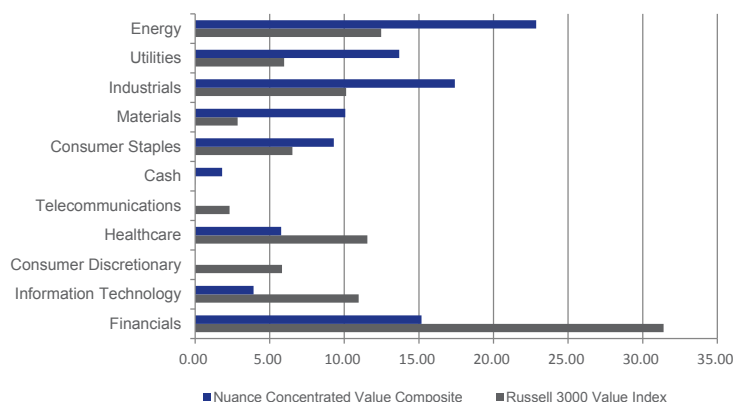
Composition of the Portfolio as of 07/31/15

Portfolio Characteristics ³ as of 07/31/15	Nuance Concentrated Value Composite	Russell 3000 Value Index
Weighted Average Market Cap	39.2b	99.9b
Median Market Cap	5.7b	1.4b
Price to Earnings (internal and ttm)*	12.7x	17.3x
Forward Price to Earnings	16.7x	15.1x
Dividend Yield	2.7%	2.4%
Return on Equity	20.5%	13.3%
Return on Assets	7.1%	4.8%
Active Share vs Russell 3000 Value	94.6%	
Upside/Downside Capture Ratio vs Russell 3000 Value	0.9%/0.6%	
Number of Securities	26	2,002

We continue to be pleased with the overall composition of the portfolio. Remember that we are seeking investment opportunities in leading business franchises with better than average valuation support. Using the table below, you can see that the portfolio has a Price to Earnings ratio of 12.7x versus the Russell 3000 Value Index of 17.3x. We are achieving this ratio with a portfolio of companies that have returns on assets of 7.1 percent versus the Russell 3000 Value Index of 4.8 percent. This dichotomy of above average companies selling at below average multiples has the opportunity for outperformance over the long-term, in our opinion.

³Based on Nuance internal estimates and benchmarked against the above noted Russell index.

Sector Weights and Portfolio Positioning as of 7/31/15



Overall, our portfolio has been relatively stable from a sector weighting perspective following our weighting additions in the Energy, Finance and Industrial sectors on underperformance that occurred in the last several months of 2014 and very early in 2015. We are now clearly overweight the Energy and Industrial sectors. Our underweights include the Consumer Discretionary sector as the combination of fully valued to overvalued stocks and evolving competitive positions make it difficult to find ideas that fit our process. We are also underweight the Real Estate Investment Trust (REIT) industry, the Information Technology sector and the Healthcare sector as those spaces continue to appear fully valued or overvalued driven broadly by what we have termed the chase for yield or recent market momentum particularly in Technology.

Stocks We Added to Your Portfolio (July 2015):

Cabot Microelectronics Corp. (CCMP): CCMP is one of the world's leading providers of chemical slurries used in chemical processes that polish integrated circuit devices. Fears of broad technology spending slowing down largely due to China's economic growth issues has hurt the stock. The recent period of underperformance led us to re-enter the stock. With significant net cash on the balance sheet providing financial flexibility and potential earnings growth, we are excited about the risk reward versus other market alternatives.

Stocks We Eliminated from Your Portfolio (July 2015):

None.

Nuance Perspectives from President & CIO, Scott Moore, CFA

Continued concerns regarding the Eurozone and economic slowing in China hurt commodity prices, energy stocks, industrial stocks, and helped interest rate sensitive stocks rise over the last month. Given our overweight stance within the energy sector and the industrial sector and our general underweight in most interest sensitive stock areas, these recent issues hurt our overall performance a bit this month. Despite this very short term setback, your Nuance Concentrated Value Composite is doing reasonably well thus far in 2015. Year-to-date (ending July 31, 2015), the Nuance Concentrated Value Composite was up 1.98 percent (net of fees) versus the Russell 3000 Value Index down -0.34 percent and the S&P 500 Index up 3.35 percent.

In this month's commentary our Nuance team wanted to revisit one of our larger holdings - Frank's International NV (FI). FI is a rather volatile stock and we want to help our clients understand the underlying quality and value of the company as well as remind you that volatility at Nuance is actually our friend and provides us with buying and selling opportunities in solid franchises. FI is a dominant market share business positioned as one of the two leading manufacturers of highly engineered tubular systems for both land and offshore drilling activities. Considered the highest quality operator in the space, with strong engineering and team of service providers and the highest margins, FI has long been considered a top-tier business within the energy equipment and services industry by our team. During the second half of 2014, the stock came under significant pressure as a classic multi-year spending cycle emerged within offshore drilling and created a period of over earnings for energy equipment and services providers. By early 2015, FI was one of our largest holdings with the stock in the mid teen's. After a significant rally into June of this year and with the stock in the very low \$20's, we actually began reducing our weighting in FI due to the significant outperformance of some of our purchases and the natural worsening of the risk reward as the stock appreciated. During July, as fears related to China's economy hurt oil prices and energy stocks, FI once again fell back to the mid teen's and as our long time readers and clients would imagine, we began buying back what we had sold as the risk reward reverted to early 2015 levels. As we have seen time and again, this over earnings and excess spending resulted in excess capacity which then lead to a period of under earnings and below average returns on capital for these type of businesses. FI was not immune to this cycle which resulted in earnings estimate reductions, negative sentiment and most importantly, what we believe is a significant valuation opportunity. With net cash on the balance sheet of nearly \$3 per share and a greater than 3.0% dividend yield, we believe FI is one of our top risk rewards in the portfolio today and one of the biggest potential drivers of performance in our product over the next few years.

As we have always concluded, we want to emphasize that as we are writing this Perspectives, we continue to find leading business franchises with sustainable competitive positions that are trading below our internally derived view of fair or intrinsic value.

Please visit our website at www.nuanceinvestments.com for more information about our team, our process and value investing. You may also receive information via traditional mail or email by contacting us at client.services@nuanceinvestments.com or call 816-743-7080.

Thank you for your continued confidence and support.

Scott A. Moore, CFA

GIPS Disclosures

	Gross of Fees Return	Net of Fees Return	Benchmark Return (RAV Index)	Benchmark Return (SPX Index)	Composite Dispersion (Full Period)	Number of Separate Accounts (End of Period)	Total Composite Assets (End of Period)	Total Firm Assets (End of Period)	% of Non-Fee paying accounts	3 Year Annualized Standard Deviation (Composite Gross)	3 Year Annualized Standard Deviation (RAV Index)
YTD 2008 (11/13/08-12/31/08)	4.5	4.5	0.4	(0.5)	N/A	7	\$9,126,951	\$18,657,997	4.6%	-	-
2009	42.2	41.7	19.8	26.5	1.2	79	\$87,342,803	\$137,943,058	0.6%	-	-
2010	18.8	18.1	16.3	15.1	0.3	145	\$119,543,453	\$181,201,036	0.5%	-	-
2011	6.9	6.3	(0.1)	2.1	0.5	181	\$96,831,359	\$152,976,943	1.1%	16.1	21.3
2012	18.4	17.8	17.6	16.0	0.2	259	\$154,693,966	\$214,936,666	1.0%	13.1	16.0
2013	35.3	34.5	32.7	32.4	0.7	411	\$418,085,862	\$507,569,897	0.4%	12.2	13.1
2014	8.9	8.1	12.7	13.7	0.2	581	\$886,246,169	\$1,071,186,382	0.2%	10.4	9.5
YTD 2015 (07/31/2015)	2.4	2.0	(0.3)	3.4	N/A	597	\$ 834,045,681	\$ 1,029,903,488	0.2%	998.0%	901.0%

Compliance Statement

Nuance claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. Nuance has been independently verified for the periods 11/03/08 – 03/31/15 by Absolute Performance Verification. The verification reports are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. Nuance is an investment adviser registered with the Securities and Exchange Commission. The firm maintains a complete list and description of composites, which is available upon request. Results are based on fully discretionary separate accounts under management, including those accounts no longer with the firm. The U.S. Dollar is the currency used to express performance returns and assets. Performance results are presented both net and gross of management fees and include the reinvestment of income. Both gross and net of fee returns are reduced by trading expenses. Net of fee returns are reduced by Actual investment advisory fees and other expenses that may be incurred in the management of the account. The firm does not currently assess any Performance Based Fees. From the inception of each composite until 12/31/10, Time Weighted Return was compounded on a monthly basis. Beginning 01/01/11 through present, Time Weighted Return was compounded on a daily basis.

Dispersion is calculated from gross of fee returns using an asset-weighted standard deviation methodology. Only those accounts included for the full calculation period are part of the dispersion calculation. The 3-year Ex-post annualized standard deviation value is calculated using 36 consecutive monthly gross of fee returns to the end calculation period. Since Inception, Nuance has adopted the following Significant Cash Flow Policy for both composites. An account will be removed from a composite if a client has given specific instructions that prevent full investment of the cash flow(s) in a timely manner (defined as 5 business days or greater), or cumulative cash flow(s) are equal or greater than 3 percent of the total composite market value based on the end of month market value, or if cumulative cash flow(s) are equal or greater than 20 percent of the total account value based on the end of month market value. If these circumstances exist, the account will be removed from the composite and added back to the composite on the first day of the month following the date that the account is fully invested (defined as being within ten percent of the model portfolios cash target).

Our Core offerings are the Nuance Mid Cap Value Strategy and the Nuance Concentrated Value Strategy Nuance. More information regarding Composite descriptions and policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request by contacting client.services@nuanceinvestments.com or 816-743-7080.

Important Disclosures

Nuance Investments, LLC (the "Firm") is a Registered Investment Advisor. The Firm's Nuance Concentrated Value Composite (the "Composite") is a composite of actual accounts invested in the Nuance Concentrated Value investment strategy. The inception date for the Composite is 11/13/2008. The Composite includes all accounts that have invested in the strategy, including accounts no longer managed by the Firm and are presented in US Dollars. The Primary Benchmark for the Composite is the Russell 3000 Value Index. The Russell 3000 Value Index measures the performance of the broad value segment of the U.S. equity universe. It includes those Russell 3000 companies with lower price-to-book ratios and lower forecasted growth values. The Secondary Benchmark for the Composite is the S&P 500 Index TR. The S&P 500 Index TR is a market-value weighted index representing the performance of 500 widely held publicly traded large-capitalization stocks. Individuals cannot invest directly in any index. These indices are used for comparison purposes only and are not meant to be indicative of a portfolio's performance, asset composition, or volatility. The performance of the Composite may differ markedly from that of compared indices due to varying degrees of diversification and/or other facts. Return calculations for the Composite are provided by Advent Portfolio Exchange. Return calculations for all indices are provided by Bloomberg. A full schedule of fees for all Firm products is available upon request. The collection of fees has a compounding effect on the total rate of return net of investment management fees. Net of fee performance is presented after all actual investment management fees and trading expenses.

All material presented is compiled from sources believed to be reliable and current, but accuracy cannot be guaranteed. The information contained herein should not be construed as personalized investment advice and should not be considered as a solicitation to buy or sell any security or engage in a particular investment strategy. Investing involves risk, including the possible loss of principal. Nuance Investments, LLC is majority owned by Montage Investments, LLC. Prior to September 1, 2010 Nuance operated under the name Mariner Value Strategies, LLC.

(1) Risk-Adjusted Return (Sharpe Ratio), Standard Deviation and return calculations for the Composite and indices provided by Zephyr Style Advisor. The Composite has been compared to various peer groups defined by investment style. The Composite is an all market capitalization value investment style. The Morningstar Large Value Peer Group, Mid Cap Value Group and the Lipper Multi-Cap Value Funds Peer Group have been presented as investment strategies with similar investment styles. For peer group comparisons all Returns, Standard Deviation and Sharpe Ratio calculations, including those of the Composite were calculated by Zephyr Style Advisor based upon strategies with monthly return data from December 2008 to 06/30/2015. Zephyr reports on month end returns only. For the purposes of peer group comparisons Since Inception returns are shown beginning 11/30/2008. The Sharpe Ratio is a calculation of a product's risk-adjusted performance over time. The Ratio is calculated by taking a product's annualized excess return over a risk-free rate (The Firm uses the Citigroup 3-Month Treasury Bill as the risk-free rate) and dividing by its annualized standard deviation calculated using monthly returns.

(2) A typical portfolio will hold between 15 and 35 companies. This is not a fundamental diversification limit. The portfolio will not exceed a 25% weighting in one industry as defined by GICS classification standards (GICS®). The portfolio will not exceed a 25% weighting in Cash. Cash is typically below a 10% weighting. The portfolio may invest up to 25% of its assets in equity securities of foreign companies that are organized and headquartered in countries classified as "developed" by MSCI. As of June 2015, the following countries were classified as "developed" by MSCI: Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Ireland, Israel, Italy, Japan, Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, UK, and the United States.

(3) Index statistics are provided by Russell. Characteristics calculations use holdings at market close on the stated date, including cash & cash equivalents. The following Composite characteristics are calculated using Bloomberg: Median Market Cap (midpoint of market capitalization of the stocks in the portfolio), Dividend Yield (annual dividends relative to share price), Return on Equity (net income divided by shareholder equity), Return on Assets (net income divided by average total assets). The P/E Statistics are a Nuance internal calculation. The dollar-weighted harmonic mean of individual company P/E ratios is used. This approach first considers holdings' E/P, which are then summed on a dollar-weighted basis across the entire portfolio to achieve a portfolio E/P ratio. Finally, the inverse of this ratio is taken to arrive at the Portfolio P/E ratio. Active share, as calculated by Morningstar Direct, is a statistic that measures a strategy's holdings relative to the holdings of the appropriate benchmark. Standard deviation is a measure of volatility showing the average deviations of a return series from its mean. The upside capture ratio is an indication of a manager's ability to match returns in periods of market strength, while the downside capture ratio measures a manager's ability to curtail losses in periods of index weakness. Results are gross of fees for the period since inception through present. Both upside/downside ratios and standard deviation are calculated using Style Advisor.

(4) The growth of \$10,000 chart is calculated by Zephyr Style Advisor assuming the same cash value at inception and the variance of the investment using monthly return data for each strategy.

Past Performance is not a guarantee of future results. Any investment contains risk including the risk of total loss. There is no guarantee that an investment with the strategy will meet its investment objectives. Please request a copy of the Firm's Full General Disclosures for more information.